



James H. McGraw, IV
Vice President, Group Publisher
McGraw-Hill Construction

Leading McGraw-Hill Construction's B-to-B Franchises

Magazines, online media, books,
and events are all within Jay McGraw's purview

James H. McGraw, IV (Jay) is vice president, group publisher for McGraw-Hill Construction. In this role, he has responsibility for the unit's business-to-business publications, including *Engineering News-Record*, *Architectural Record*, *GreenSource*, *Constructor* and the Regional Construction Publications, as well as numerous Web sites, e-newsletters, books, and events.

Jay joined The McGraw-Hill Companies in 1979 in *BusinessWeek's* advertising sales department. He worked in the magazine's Dallas, Denver, and Los Angeles sales offices before moving to the publication's New York headquarters in 1984.

In 1991 Jay was appointed vice president, director of strategic programs for *BusinessWeek*, with responsibility for the magazine's special advertising sections, executive conferences, custom publishing, newsletters, editorial licensing, and international edition advertising sales.

In 1999, Jay was appointed publisher of *Engineering News-Record* and *Design-Build* magazines. He assumed his present position in 2001.

Serving the Industry Through Multiple Venues

Jay is currently a member of The McGraw-Hill Companies' Pension Investment Committee. He also serves on the board of directors of the Business Press Education Foundation, the New York Building Congress, the Society of American Military Engineers, and the Audit Bureau of Circulations and is a former member of the American Business Media board of directors. He is also chairman of the Historic Preservation Commission in the New Jersey community in which he resides.

Jay earned a B.A. from the University of Denver and an M.B.A. from Fordham University.